

MENTAL HEALTH SERVICES 2015-2016

Question: What agencies are currently funded to provide each of the services listed in the RFP?

Response: Crisis Intervention: CONTACT of Mercer County; Adult Day Treatment: Catholic Charities, All Access Mental Health; Children's Day Treatment: Family Guidance Center, Greater Trenton Behavioral Health; Supported Residential/Alternative Living: SERV of Mercer County; Adult Outpatient Services: Family Guidance Center, Greater Trenton Behavioral Health, Jewish Family and Children's Services, and Catholic Charities; Children's Outpatient Services: Greater Trenton Behavioral Health and All Access Mental Health; Support for Families and Consumers: NAMI Mercer; Senior Care Management: Greater Trenton Behavioral Health; Hispanic Outreach Services: Jewish Family and Children's Services; APN/Prescriber: All Access Mental Health; Early Intervention: Millhill.

Question: For Outpatient (adults) – Are these services for adults ages 18 and older or 21 and older?

Response: 18 and older

Question: For Children's Services – Outpatient, are these services for children/youth under 18 or under 21?

Response: Under 18.

Question: The proposed template for reporting will be burdensome if this exact format must be followed. As long as the same information is provided, will the county accept different formats which can be generated from an agency's MIS/electronic health record?

Response: The template is the new standardized reporting form. It may be adapted to reflect the specific services for which an agency contracts, but the county must approve any proposed changes [prior to any modification of the reporting form](#).

Question: The RFP refers to an hourly rate but there was some discussion at the Technical Assistance meeting about listing different rates for different services (e.g. individual, group, etc). Is this necessary or is one blended hourly rate acceptable.

Response: It is necessary to indicate the rate for the specific service reflected on the new reporting form. For example, the cost for a med management session would be different from the cost of an individual outpatient therapy session. Blended or bundled rates may not be used in the reporting or proposal process.

Question: Attachment A and the proposal checklist reference some of the same documents (e.g. brochures, organizational chart, copies of instruments used to measure outcomes). Is it acceptable to attach these to Attachment A or should they be collated with all of the other documents listed in the proposal checklist.

Response: Please attach them to the proposal checklist and include these documents in each copy of the proposal so that the proposal readers may review all of your materials.

Question: If a consumer has insurance but cannot afford their policy, would they be eligible for a sliding scale rate under the county mental health contract?

Response: Yes. Please see page 3 of the RFP which states "The purpose of County funding is to augment existing sources of support to allow community agencies to provide high-quality, full-continuum, mental health services. The vast majority of these comprehensive programs are targeted for

Mercer County's indigent and ***under-insured*** populations with serious and persistent psychiatric disabilities ...".

Question: Does the number of clients enrolled refer to the IPs only or could it include family members as well?

Response: It refers to the IP unless the agency opens a file on every member of the family and each individual is recorded as a separate client.

Question: Would clients with Medicaid and Medicare be considered underinsured and included in the target population for service "4 Outpatient Services (Adult)"?

Response: We are aware that Medicaid and Medicare do not currently meet the cost of service provision and we will continue to consider both reimbursement sources as program income.

Question: For Outpatient (adults), the target population is defined as the uninsured of Mercer County. Why is this the only service that specifies this?

Response: Though this is specified in the Adult Outpatient service description, page 3 of the RFP indicates that the County funding is made available to provide a full continuum of mental health services targeted for Mercer County's indigent and under-insured populations with serious and persistent psychiatric disabilities using modalities most appropriate to client level of functioning and to ensure that services are provided in the least restrictive setting possible.